# Save the Date NOVEMBER 13-14, 2023



ADDING VALUE TO YOUR FOOD OR FARMING BUSINESS

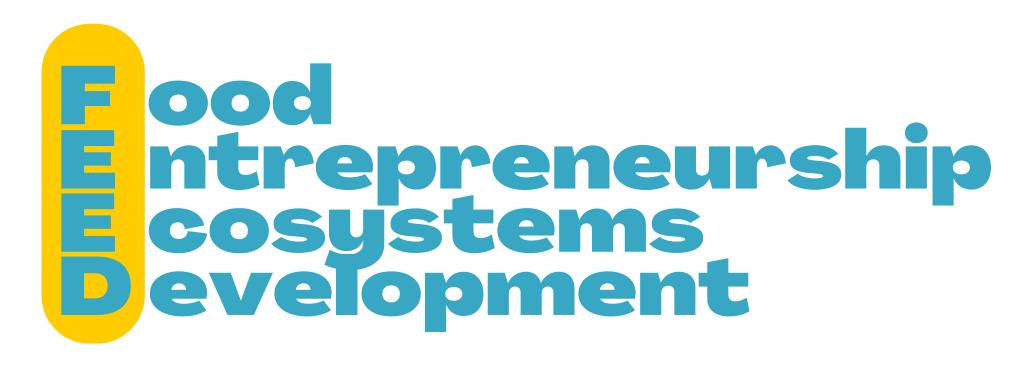
# GREN BAY WISCONSIN





For more information contact Food Entrepreneurship Specialist Jessica Jane Spayde Spayde@wisc.edu, 608-225-5799

foodsystems.extension.wisc.edu





NOVEMBER 13-14, 2023, GREEN BAY, WI, "ADDING VALUE TO YOUR FOOD OR FARMING BUSINESS"

# WHO SHOULD COME?







# Food & Farming Businesses

# **IDEATION Phase**

**Entrepreneurs** in the ideation phase generally have a great idea, have a skill, or have a key resource or property, but haven't started selling their goods or services yet.

## **STARTUP Phase**

**Entrepreneurs** in the startup phase are generally producing goods or services and selling them to customers. They might not be profitable yet, and might be trying to grow their business. This includes many food and farming businesses in their first 5 to 10 years in business.

# WHY ATTEND?



# Learn, Connect, Promote

### **Learn Business FUNDAMENTALS**

Entrepreneurs will learn how to start or grow their business through interactive, engaging sessions about business model success!

Speakers include business experts in the food and farming industry and dozens of successful Wisconsin food and farming entrepreneurs who will share their business stories.

### **Build Business CONNECTIONS**

**Entrepreneurs** will connect with business consultants, service organizations, and other entrepreneurs through engaging workshops and networking activities.

### **MARKET Your Business**

**Entrepreneurs** have the opportunity to promote their business in the exhibition area of the conference, to provide any shelf-stable samples and promotional items.

